

C-Store / Retail Committee Meeting
March 1, 2013
PACE – Kansas City, Mo.

Minutes

Attending: Brenda Elsworth, Pete's Corp.; Susie Coleman, CarterEnergy; Randy Shields, Kansas Lottery; Bill Hungerford, Farner-Bocken Co.; Gary Haag, Haag Oil Company; Devin Duckworth, Ronnoco Coffee; Bob Alderson, Casey's General Stores; Samantha Liby, Leiszler Oil Co.; Patrick Vuchetich, Williams & Company Consulting; Brian Rader, George Lay Signs; David Engelken, TMS; and Katy Field, TMS.

"Small Guy Making a Difference"

Brenda shared a brief story about why she and others fly out of Tulsa; it is because of the great service given by the shuttle bus drivers. She just wanted to remind everyone that a small guy, doing the best job he can, does make a difference.

Uncork Kansas

Bob Alderson reported that the bill to allow grocery and convenience stores to sell adult beverages is being heard by the Commerce Committee instead of the Federal and State Affairs Committee. Ray Merrick is the chairman. A hearing is scheduled for March 7th. Bob reported that at this time we have 11/17 support. Bob also reported that a polling firm had been hired to conduct telephone interviews. The results of the poll showed that most people do not support the sale of spirits in a grocery or c-store so the coalition is going to amend the bill to delete spirits. At this time Bob reported that the recommendation of the coalition was for grocery stores to be allowed to sell beer and wine but c-stores to only sell single strength beer. The bill would include elimination of product restrictions for liquor stores, meaning that liquor stores could sell cigarettes. A spirited discussion followed and Tom Palace was called in the address these issues. The consensus of the committee was that the amendment offered should allow c-stores to sell both beer and wine. Tom was asked to convey this to the coalition.

Employee Training *(The first three can all be found on the PMCA website under the heading "Employee Training")*

- WeCard – Brenda reported that there was a good video to watch.
- Level C Operator Training-Brenda explained how Pete's does their Level C training on a monthly basis and passed around the laminated copies of their emergency procedures.
- Food Safety Preparation-information can be found on PMCA's website.
- Robbery Deterrents and Customer Service-PMCA is currently working thru NACS on these issues and will be added to the "Employee Training" on the website also.

Tobacco Issue

At the September meeting a question was raised about transferring cigarettes from store to store. Bill Hungerford reported that it was legal to transport cigarettes between your own establishments if transferred at cost.

ADA Compliance

Randy Shields reported that the Kansas Lottery had to make sure all locations selling lottery tickets were ADA compliant. Randy will get the info to Katy so that a link can be put on the PMCA website about this issue.

Fueling Facility Labeling

David Engelken presented a rough draft of a brochure being developed for our members that will show all the labeling requirements. When complete the brochure will include a detailed list of available decals along with a cost sheet. Katy reported that it will have to be noted that the cost is subject to change as the cost for many of the labels change with each order. If PMCA does not stock certain labels they are able to order them. The brochure will be made available on the PMCA website.

Other Concerns or Issues

Susie stated that many of her customers ask "Is there a below cost selling law?" There isn't and it was stated that it would be hard to regulate or enforce.

Agenda Topics for Next Meeting

None were given so Brenda will send out an email before the next meeting asking for agenda items.

Respectfully submitted,

Katy Field